

|                                    |                      |                         |                                    |                        |                       |
|------------------------------------|----------------------|-------------------------|------------------------------------|------------------------|-----------------------|
| Rating<br><b>A</b><br>A-E<br>? 100 | Country<br><b>JP</b> | Status<br><b>Active</b> | Limit<br><b>50.000.000<br/>EUR</b> | Currency<br><b>JPY</b> | Language<br><b>EN</b> |
|------------------------------------|----------------------|-------------------------|------------------------------------|------------------------|-----------------------|

## Company Summary

|  |   |
|--|---|
| Business Name                          | TOYOTA MOTOR                            |
| Country                                | JAPAN                                   |
| Company Registration Number            | -                                       |
| Company Safe Number                    | WW00002143                              |
| Activity Code                          | 3711                                    |
| Activity Description                   | MOTOR VEHICLES AND PASSENGER CAR BODIES |
| Company Status                         | Public (Active)                         |
| Latest Turnover Figure                 | 27.234.521.000.000 JPY                  |
| Latest Shareholder Equity Figure       | 18.069.967.000.000 JPY                  |
| Creditsafe International Score (A - E) | A                                       |
| Creditsafe International Description   | Very Low Risk                           |
| Current Credit Limit                   | 50.000.000 EUR                          |
| Local Score                            | 100                                     |
| Local Description                      | Very Good Credit Worthiness             |

## Basic Information

|                                |   |
|--------------------------------|---|
| Business Name                  | TOYOTA MOTOR                            |
| Registered Company Name        | TOYOTA MOTOR                            |
| Company Registration Number    | -                                       |
| Country                        | JAPAN                                   |
| Company Status                 | Public (Active)                         |
| Currency of this Report        | JPY                                     |
| Principal Activity Code        | 3711                                    |
| Principal Activity Description | MOTOR VEHICLES AND PASSENGER CAR BODIES |
| Contact Address                | 1, TOYOTA-CHO, TOYOTA, AICHI, 471-8571  |
| Contact Telephone Number       | (+81)565 28 2121                        |

## Main Address

|           |  |
|-----------|--|
| Address   | 1, TOYOTA-CHO, TOYOTA, AICHI, 471-8571 |
| Country   | JAPAN                                  |
| Telephone | (+81)565 28 2121                       |

## Activities

| Activity Code | Activity Description                    |
|---------------|---|
| 3711          | MOTOR VEHICLES AND PASSENGER CAR BODIES |

## Web Pages

WWW.TOYOTA.CO.JP

## Miscellaneous Information

|                 |  |
|-----------------|--|
| Fax Number      | (+81)565 23 5721   |
| Ticker Symbol   | 7203   |
| Company Profile | The Company is a Japan-based company mainly engaged in the automobile business and financial business. |

## Advisors

| Advisor Name                                 | Advisor Type | Date Appointed |
|--|--------------|----------------|
| PRICEWATERHOUSECOOPERS AARATA                | AUDITOR      | 30/09/2006     |
| MITSUBISHI UFJ TRUST AND BANKING CORPORATION | REGSTRAR     | 31/03/2006     |
| THE BANK OF NEW YORK CORPORATE TRUST OFFICE  | REGSTRAR     | 31/03/2006     |

## Other Officials

| Official Name      | Official Role | Date Appointed |
|--------------------|---------------|----------------|
| TEISUKE KITAYAMA   | AUDITOR       | 17/06/2014     |
| MASAKI NAKATSUGAWA | AUDITOR       | 01/06/2006     |
| YOKO WAKE          | AUDITOR       | 17/06/2011     |
| YADAI KATOU        | AUDITOR       | 17/06/2011     |
| YOSHIYUKI KAGAWA   | AUDITOR       | 16/06/2015     |
| HIROSHI OZU        | AUDITOR       | 16/06/2015     |

## Financials Statements

### Profit and Loss

| Financial Year   | 31/03/2015         | 31/03/2014         | 31/03/2013         |
|------------------|--------------------|--------------------|--------------------|
| Accounts Type    | Full               | Full               | Full               |
| Currency         | JPY                | JPY                | JPY                |
| Revenue          | 27.234.521.000.000 | 25.691.911.000.000 | 22.064.192.000.000 |
| EBITDA           | 4.159.639.000.000  | 3.542.965.000.000  | 2.425.997.000.000  |
| EBIT             | 2.680.437.000.000  | 2.292.112.000.000  | 1.322.392.000.000  |
| Profit after Tax | 2.173.338.000.000  | 1.823.119.000.000  | 962.163.000.000    |
| Dividends        | 631.308.000.000    | 522.961.000.000    | 285.050.000.000    |

### Balance Sheet

| Financial Year | 31/03/2015 | 31/03/2014 | 31/03/2013 |
|----------------|------------|------------|------------|
| Accounts Type  | Full       | Full       | Full       |
| Currency       | JPY        | JPY        | JPY        |

|   |                    |                    |                    |
|---|--------------------|--------------------|--------------------|
| <b>Total Tangible Assets</b>                      | 9.295.719.000.000  | 7.641.298.000.000  | 6.851.239.000.000  |
| <b>Total Intangible Assets</b>                    | -                  | -                  | -                  |
| <b>Investments</b>                                | 10.368.792.000.000 | 9.239.787.000.000  | 7.333.606.000.000  |
| <b>Total Inventories</b>                          | 2.137.618.000.000  | 1.894.704.000.000  | 1.715.786.000.000  |
| <b>Cash</b>                                       | 2.433.878.000.000  | 2.221.377.000.000  | 1.824.997.000.000  |
| <b>Total Current Liabilities</b>                  | 16.431.496.000.000 | 14.680.685.000.000 | 12.912.520.000.000 |
| <b>Other Loans Or Finance Due After 1 Year</b>    | 10.014.395.000.000 | 8.546.910.000.000  | 7.316.425.000.000  |
| <b>Miscellaneous Liabilities Due After 1 Year</b> | 880.293.000.000    | 767.618.000.000    | 766.112.000.000    |
| <b>Total Shareholders Equity</b>                  | 17.647.329.000.000 | 15.218.987.000.000 | 12.772.856.000.000 |

### Other Financials

|                  |                    |                    |                    |
|------------------|--------------------|--------------------|--------------------|
| <b>Net Worth</b> | 17.647.329.000.000 | 15.218.987.000.000 | 12.772.856.000.000 |
|------------------|--------------------|--------------------|--------------------|

### Ratios

|                                 |        |        |        |
|---------------------------------|--------|--------|--------|
| <b>Stock Turnover Ratio</b>     | 7.85 % | 7.37 % | 7.78 % |
| <b>Current Ratio</b>            | 1.09   | 1.07   | 1.07   |
| <b>Current Debt Ratio</b>       | 0.93   | 0.96   | 1.01   |
| <b>Operating Margin</b>         | 10.71  | 9.58   | 6.47   |
| <b>Return On Equity Capital</b> | 13.23  | 13.03  | 8.07   |
| <b>Net Profit Margin</b>        | 7.98   | 7.10   | 4.36   |
| <b>Debt To Capital</b>          | 0.40   | 0.39   | 0.40   |

### Profit and Loss

|                         |                   |                    |                    |
|-------------------------|-------------------|--------------------|--------------------|
| <b>Financial Year</b>   | 30/06/2015        | 31/12/2014         | 30/09/2014         |
| <b>Accounts Type</b>    | Interim           | Interim            | Interim            |
| <b>Currency</b>         | JPY               | JPY                | JPY                |
| <b>Revenue</b>          | 6.987.648.000.000 | 20.115.614.000.000 | 12.945.597.000.000 |
| <b>EBITDA</b>           | 1.238.429.000.000 | 3.132.462.000.000  | 2.000.179.000.000  |
| <b>EBIT</b>             | 856.903.000.000   | 2.114.826.000.000  | 1.351.946.000.000  |
| <b>Profit after Tax</b> | 646.394.000.000   | 1.726.863.000.000  | 1.126.836.000.000  |
| <b>Dividends</b>        | -                 | 237.956.000.000    | 237.956.000.000    |

### Balance Sheet

|   |                    |                    |                    |
|---|--------------------|--------------------|--------------------|
| <b>Financial Year</b>                             | 30/06/2015         | 31/12/2014         | 30/09/2014         |
| <b>Accounts Type</b>                              | Interim            | Interim            | Interim            |
| <b>Currency</b>                                   | JPY                | JPY                | JPY                |
| <b>Total Tangible Assets</b>                      | 9.699.657.000.000  | 9.009.691.000.000  | 8.310.987.000.000  |
| <b>Total Intangible Assets</b>                    | -                  | -                  | -                  |
| <b>Investments</b>                                | 10.538.757.000.000 | 10.388.073.000.000 | 9.713.501.000.000  |
| <b>Total Inventories</b>                          | 2.201.802.000.000  | 2.133.775.000.000  | 2.062.906.000.000  |
| <b>Cash</b>                                       | 2.570.466.000.000  | 2.480.006.000.000  | 2.447.894.000.000  |
| <b>Total Current Liabilities</b>                  | 16.746.464.000.000 | 16.076.052.000.000 | 15.302.315.000.000 |
| <b>Other Loans Or Finance Due After 1 Year</b>    | 10.255.231.000.000 | 9.983.032.000.000  | 8.998.871.000.000  |
| <b>Miscellaneous Liabilities Due After 1 Year</b> | 880.081.000.000    | 830.069.000.000    | 804.846.000.000    |
| <b>Total Shareholders Equity</b>                  | 18.069.967.000.000 | 17.128.149.000.000 | 16.236.532.000.000 |

## Other Financials

|           |                    |                    |                    |
|-----------|--------------------|--------------------|--------------------|
| Net Worth | 18.069.967.000.000 | 17.128.149.000.000 | 16.236.532.000.000 |
|-----------|--------------------|--------------------|--------------------|

## Ratios

|                          |         |         |         |
|--------------------------|---------|---------|---------|
| Stock Turnover Ratio     | 31.51 % | 10.61 % | 15.94 % |
| Current Ratio            | 1.09    | 1.06    | 1.06    |
| Current Debt Ratio       | 0.93    | 0.94    | 0.94    |
| Operating Margin         | 13.60   | 11.79   | 11.73   |
| Return On Equity Capital |         |         |         |
| Net Profit Margin        | 9.25    | 8.58    | 8.70    |
| Debt To Capital          | 0.40    | 0.41    | 0.40    |

## Credit Score

|                                      |                             |
|--------------------------------------|-----------------------------|
| International Score                  |                             |
| Local Score                          |                             |
| Creditsafe International Description | Very Low Risk               |
| Local Description                    | Very Good Credit Worthiness |
| Current Credit Limit                 | 50.000.000 EUR              |

## Creditsafe International Descriptions

| International Score | Local Score | Description   |
|---------------------|-------------|---------------|
| A                   | 71 - 100    | Very Low Risk |
| B                   | 51 - 70     | Low Risk      |
| C                   | 30 - 50     | Moderate Risk |
| D                   | 1 - 29      | High Risk     |
| E                   | Not Rated   | Not Rated     |

## Current Directors

| Name               | Appointment Date | Position             |
|--------------------|------------------|----------------------|
| TAKESHI UCHIYAMADA | 01/06/1998       | CHAIRMAN             |
| AKIO TOYODA        | 01/06/2000       | PRESIDENT            |
| TAKAHIKO IJICHI    | 01/06/2008       | VICE PRESIDENT       |
| NOBUYORI KODAIRA   | 24/06/2010       | VICE PRESIDENT       |
| IKUO UNO           | 14/06/2013       | INDEPENDENT DIRECTOR |
| MITSUHISA KATO     | 01/06/2010       | VICE PRESIDENT       |
| MARK T HOGAN       | 14/06/2013       | INDEPENDENT DIRECTOR |
| HARUHIKO KATO      | 14/06/2013       | INDEPENDENT DIRECTOR |
| SHIGEKI TERASHI    | 14/06/2013       | VICE PRESIDENT       |
| SEIICHI SUDO       | 14/06/2013       | VICE PRESIDENT       |
| DIDIER LEROY       | 16/06/2015       | VICE PRESIDENT       |
| SHIGERU HAYAKAWA   | 16/06/2015       | DIRECTOR             |

## Previous Directors

| Name               | Appointment Date | Position                 | Resignation Date |
|--------------------|------------------|--------------------------|------------------|
| AKIRA OKABE        | 01/07/2002       | DIRECTOR                 | 31/03/2005       |
| KIYOSHI NAKANISHI  | 01/07/2002       | DIRECTOR                 | 23/06/2006       |
| TOYODA SHOICHIRO   | 01/07/2002       | HONORARY CHAIRMAN        | 31/03/2006       |
| TOYODA SHOICHIRO   | 30/06/1994       | CHAIRMAN                 | 31/03/1999       |
| TATSURO TOYODA     |                  | PRESIDENT                | 31/03/1996       |
| HIROSHI OKUDA      | 31/03/1996       | CHAIRMAN OF THE BOARD    | 01/07/2002       |
| IWAO ISOMURA       | 31/03/1999       | VICE CHAIRMAN            | 20/01/2004       |
| FUJIO CHO          | 01/06/2005       | VICE CHAIRMAN            | 23/06/2006       |
| FUJIO CHO          | 31/03/1999       | PRESIDENT                | 31/03/2005       |
| KOSUKE IKEBUCHI    | 31/03/2001       | VICE CHAIRMAN            | 31/03/2005       |
| HIROYUKI WATANABE  | 01/07/2002       | SENIOR MANAGING DIRECTOR | 31/03/2005       |
| YOSHIKAZU AMANO    | 01/07/2002       | DIRECTOR                 | 23/06/2006       |
| KATSUAKI WATANABE  | 01/07/2002       | EXECUTIVE VICE PRESIDENT | 31/03/2005       |
| NORITAKA SHIMIZU   | 01/07/2002       | EXECUTIVE VICE PRESIDENT | 24/07/2004       |
| KAYONG UESAKA      | 01/07/2002       | EXECUTIVE VICE PRESIDENT | 24/07/2004       |
| AKIHIKO SAITO      | 01/07/2002       | EXECUTIVE VICE PRESIDENT | 31/03/2005       |
| RYUJI ARAKI        | 01/07/2002       | EXECUTIVE VICE PRESIDENT | 31/03/2005       |
| YOSHIO ISHIZAKA    | 01/07/2002       | EXECUTIVE VICE PRESIDENT | 31/03/2005       |
| KOSUKE SHIRAMIZU   | 01/07/2002       | EXECUTIVE VICE PRESIDENT | 31/03/2005       |
| YASUHITO YAMAUCHI  | 01/07/2002       | SENIOR MANAGING DIRECTOR | 31/03/2005       |
| KAZUSHI IWATSUKI   | 01/07/2002       | EXECUTIVE VICE PRESIDENT | 31/03/2005       |
| ZENJI YASUDA       | 01/07/2002       | SENIOR MANAGING DIRECTOR | 30/06/2004       |
| TAKASHI KAMIO      | 01/07/2002       | SENIOR MANAGING DIRECTOR | 31/03/2005       |
| KATSUHIRO NAKAGAWA | 01/06/2004       | VICE CHAIRMAN            | 31/03/2007       |
| AKIO MATSUBARA     | 01/07/2002       | MANAGING DIRECTOR        | 31/03/2005       |

There are more than 25 entries. To see the full list, please view the website report accompanying the PDF

**Number of subsidiaries: 45**

**Number of countries: 18**

## Subsidiary Companies

| Subsidiary Name            | Country | Number     |
|----------------------------|---------|------------|
| HINO MOTORS LTD            | JP      |            |
| TOYOTA MOTOR KYUSHU CO LTD | JP      | WW00002023 |
| TOYOTA AUTO BODY CO LTD    | JP      |            |
| KANTO AUTO WORKS LTD       | JP      | WW00002433 |

| Subsidiary Name   | Country | Number     |
|---|---------|------------|
| TOYOTA FINANCIAL SERVICES CO  | JP      |            |
| TOYOTA FINANCE CORPORATION  | JP      |            |
| TOYOTA MOTOR NORTH AMERICA INC  | US      |            |
| TOYOTA MOTOR SALES USA INC  | US      | WW00002301 |
| TOYOTA MOTOR ENGINEERING & MAN  | US      | WW00002453 |
| TOYOTA MOTOR MANUFACTURING  | JP      |            |
| TOYOTA MOTOR MANUFACTURING  | US      |            |
| TOYOTA MOTOR MANUFACTURING  | US      |            |
| TOYOTA MOTOR CREDIT CORP.   | US      |            |
| TOYOTA MOTOR MANUFACTURING CAN  | CA      |            |
| TOYOTA CREDIT CANADA INC  | CA      |            |
| TOYOTA ARGENTINA LTD  | AR      |            |
| TOYOTA BRAZIL LTD   | BR      |            |
| TOYOTA MOTOR EUROPE LTD   | BE      |            |
| TOYOTA MOTOR MANUFACTURING FRA  | MO      |            |
| TOYOTA CREDIT BANK LTD  | DE      |            |
| TOYOTA MOTOR FINANCE  | PL      |            |
| TOYOTA RUSSIAN LTD  | RU      | WW00189021 |
| TOYOTA MOTOR MANUFACTURING  | GB      | WW00001870 |
| TOYOTA SOUTH AFRICA LTD   | US      | WW00001868 |
| TOYOTAKIRUOSUKA AUTOMOBILE  | IN      |            |
| There are more than 25 entries. To see the full list, please view the website report accompanying the PDF |         |            |

**Number of companies: 493**

**Number of countries: 42**

### Linkages Data

| Reg. No.    | Name   | Country Code | Safe Number | Rating | Limit | Turnover | Latest Accounts |
|-------------|--|--------------|-------------|--------|-------|----------|-----------------|
|             | TOYOTA INDUSTRIES                                  | JP           | WW00002144  |        |       |          | 31/03/2015      |
|             | EXEDY  | JP           | WW00184789  |        |       |          | 31/03/2015      |
|             | AICHI  | JP           | WW00002838  |        |       |          | 31/03/2015      |
|             | DAIHATSU DIESEL MFG                                | JP           | WW02564504  |        |       |          | 31/03/2015      |
|             | FUJI LOGISTICS                                     | JP           | WW00602987  |        |       |          | 31/03/2010      |
| 00469580013 | FIAT S.P.A.  | IT           | IT03997607  |        |       |          | 31/12/2013      |
| 441571714   | TOYOTA MOTOR EUROPE NV                             | BE           | BE00238574  |        |       |          | 31/03/2015      |
| 477243562   | TOYOTA MOTOR EUROPE NV                             | BE           | BE00487945  |        |       |          | 31/03/2005      |
| 464258430   | TOYOTA MOTOR ENGINEERING & MANUFACTURING EUROPE NV | BE           | BE00399415  |        |       |          | 31/03/2005      |

| Reg. No.  | Name  | Country Code | Safe Number | Rating | Limit | Turnover | Latest Accounts |
|---|---|--------------|-------------|--------|-------|----------|-----------------|
| 07979870016   | FCA ITALY HOLDINGS S.P.A.   | IT           | IT04030098  |        |       |          | 31/12/2013      |
| 5565883534  | Toyota Industries Europe AB   | SE           | SE00984817  |        |       |          | 31/03/2015      |
| 07973780013   | FCA ITALY S.P.A., IN FORMA ESTESA FIAT CHRYSLER AUTOMOBILES ITALYS.P.A., E IN FORMA ABBREVIATA FIAT GROUP AUTOMOBILES S.P.A. E FIAT AUTO S.P.A. | IT           | IT04027152  |        |       |          | 31/12/2013      |
| 08349560014   | FCA BANK S.P.A.   | IT           | IT04097338  |        |       |          | -               |
| 331693940000  | Fiat Finance Netherlands B.V.   | NL           | NL01957953  |        |       |          | 31/12/2009      |
| 08082990014   | MAGNETI MARELLI S.P.A.  | IT           | IT02849383  |        |       |          | 31/12/2013      |
|   | Fiat Chrysler Finance Europe  | LU           | LU00153995  |        |       |          | 31/12/2014      |
| 04278900016   | FIDIS S.P.A.  | IT           | IT04056768  |        |       |          | -               |
| 305493173   | FCA FRANCE  | FR           | FR00552911  |        |       |          | 31/12/2014      |
| 05468200018   | FIAT CHRYSLER FINANCE S.P.A.  | IT           | IT04054480  |        |       |          | 31/12/2013      |
| 01641110018   | FCA RES S.P.A. O IN FORMA ESTESA FCA REAL ESTATE SERVICES S.P.A.  | IT           | IT04003055  |        |       |          | 31/12/2013      |
| 401891982   | AISIN EUROPE SA   | BE           | BE00017674  |        |       |          | 31/03/2015      |
| 02299961  | TOYOTA FINANCIAL SERVICES (UK) PLC  | UK           | UK01963244  |        |       |          | 31/03/2015      |
| 02637030012   | FCA GROUP MARKETING S.P.A. O IN FORMA ESTESA FIAT GROUP MARKETING & CORPORATE COMMUNICATION S.P.A. , SIGLABILE FCAGM S.P.A. O FGM & CC S.P.A.   | IT           | IT04007651  |        |       |          | 31/12/2013      |
| HRB 82136   | FCA GERMANY AG  | DE           | DE01221813  |        |       |          | 31/12/2014      |
| 08310210011   | TEKSID S.P.A.   | IT           | IT04096678  |        |       |          | 31/12/2013      |
| There are more than 25 entries. To see the full list, please view the website report accompanying the PDF |   |              |             |        |       |          |                 |